



Carbon Reduction Capital, LLC, d/b/a CRC-IB  
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cgf.com

**Title:** M&A Senior Associate, Investment Banking

**Location:** New York City | **Salary Range:** \$185,000 - \$200,000

**Company Overview:**

CG/ CRC-IB is a full-service investment bank providing industry-leading financial services across the energy transition. In January 2026, CRC-IB was acquired by Canaccord Genuity Group to deliver M&A, project finance, capital raising, and strategic advisory services to public and private companies and financial sponsors across the renewable energy, commercial, and industrial sectors, leveraging Canaccord Genuity's globally integrated M&A advisory and ECM-driven capital markets capabilities. Canaccord Genuity Capital Markets is the global capital markets division of Canaccord Genuity Group Inc. (TSX: CF), offering institutional and corporate clients idea-driven investment banking, mergers and acquisitions (M&A), research, sales and trading services with capabilities in North America, the UK & Europe, Asia, and Australia. We are committed to providing value-driven services to our clients throughout the entire lifecycle of their business and operating with high standards of excellence as an independent investment bank – expansive in resources and reach, but targeted in industry expertise, market focus and individual client attention. We are driven by your success. For more information, visit [www.crc-ib.com](http://www.crc-ib.com) and connect with us on [LinkedIn](#).

**Job Description:**

The M&A Senior Associate work directly with senior level management and typically report to a Director on deal teams assigned. The Senior Associate will take the lead on deals and oversee the work produced by the Associates and Analysts. Senior Associates own process management of engagements, lead and/or participate in financial and business due diligence, serve as the Engagement Lead on client accounts, take responsibility for pre-engagement planning, execution and final deliverable development.

**Responsibilities:**

- Manages day-to-day M&A deal execution, advising and updating senior deal team members, client management teams, transaction counterparties and other advisors
- Manages information flow, leads regular client calls and meetings between the parties, consults clients and investors about documentation, manages virtual data room as well as analyzes company information
- Produce impeccable deliverables such as M&A pitching materials, Confidential Investment Memorandums, Board materials and other presentation materials. Serve as quality control for deliverables from juniors and delivers the final product to the MD or Director.
- Build and review M&A financial models and valuation analyses. Develop junior bankers and oversee work product to ensure quality control.
- Provide leadership, mentorship and direction to Analysts

**Qualifications:**

- Bachelor's degree in a business-related field; Master's degree with emphasis in Finance or Economics preferred
- Minimum 3-6 years of M&A investment banking experience
- Commercial mindset; can frame messages well to an audience; sales acumen
- Ability to turn high-quality deliverables quickly and successfully, and get them out to market
- Exceptional communication skills: demonstrated ability to negotiate and influence others
- Must pass the SIE, Series 79 top-off and 63 exams within four months of start date
- Strong Microsoft Excel skills, M&A modeling experience required
- Solid organizational skills and attention to detail with a demonstrated ability to multitask
- Passion for renewable energy

CG/ CRC-IB is an equal opportunity employer with a focus on a diverse workforce. To apply, please [click here](#).